

TTT - Sept 2010

The Halfwit

A man owned a small hardware store in rural Wisconsin. The Department of Labor determined he was not paying proper wages to his staff and sent an investigator out to interview him.

“I need a list of your employees and how much you pay them!” demanded the investigator.

“Well,” replied the store owner, “there’s my right-hand man who’s been with me for three years. I pay him \$300 a week plus free room and board. The cashier has been here for 18 months, and I pay her \$200 per week plus free room and board.”

“Then there’s the halfwit. He works about 18 hours every day and does about 90% of all the work around here. He makes about \$100 a week. He pays his own room and board, and I buy him a bottle of whiskey every Saturday night. He also sleeps with my wife occasionally.”

“That’s the guy I want to talk to...the halfwit!” said the agent.

“That would be me,” replied the owner.

GROAN! Sorry about that, but it was the only joke I could come up with to segue into the Salary Survey.

Good News. As of today, we have received the minimum number of Salary Survey Questionnaires required to do a composite report for the MHA Member Region. **THANK YOU** to all of the members who have already taken the time to fill out and send in their completed questionnaire. Without your support we could not provide this valuable information. The completed report will be available later this fall, and all participants will receive free access to the report 24/7/365 on the MHA website. Non-participants may purchase access for \$50.00 (non-members, \$100.00).

Watch for notification in *eHELPS*. You will need your username and password to view the survey on the web. If you need your login information, just send an email to: (RogerS@MidwestHardware.com), or give me a call @ 800-888-1817.

AND YES, *there is still time to participate* if you have not already done so. Simply go to: <http://www.midwesthardware.com/PDFfiles/SalSurvey/2010SalarySurveyFillable.pdf> *before September 17, 2010*, to have your information confidentially included, and receive your free access to the finished report.