

**MIDWEST HARDWARE ASSOCIATION
APPLICATION FOR DEALER MEMBERSHIP**

BUSINESS INFORMATION

PLEASE PRINT

STORE NAME			PHONE () -
ADDRESS			FAX () -
MAILING ADDRESS IF DIFFERENT THAN ABOVE			COUNTY
CITY	STATE	ZIP+4 -	E-MAIL
TYPE: Hardware () Lumber () Home Center ()		# Employees: FT____ PT____	WEB PAGE
Corporation () Partnership () Proprietorship () Other () _____			Main Store () or Branch Loc ()
Primary Wholesaler _____		Additional Wholesaler _____	FLOOR SPACE: _____ Sq. Ft.
ANNUAL GROSS SALES: Under \$500,000 () \$500,000 - \$1,000,000 () \$1,000,001 - \$2,000,000 () Over \$2,000,000 ()			

PERSONNEL INFORMATION

ADDRESS CORRESPONDENCE TO:

1.	TITLE
2.	TITLE

AUTHORIZATION

SIGNATURE	DATE / /	RECOMMENDED BY
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Please mail with check to:

MIDWEST HARDWARE ASSOCIATION, 2301 Country Club Dr Suite A, PO Box 8033, Stevens Point, WI 54481-8033
Phone: 715-341-7100 or 800-888-1817 Fax: 715-341-4080 E-mail: mha@midwesthardware.com www.midwesthardware.com

CLASS	ANNUAL SALES VOLUME	MEMBERSHIP SCHEDULE
A	Over \$2,000,000.....	\$400
B	\$1,000,001 - 2,000,000.....	\$350
C	\$500,000 - 1,000,000.....	\$300
D	Under \$500,000.....	\$250

Multiple stores: The highest volume store is subject to the above. Dues are \$150 for each additional unit, up to a maximum of \$975 per corporation.

Dues paid to the Midwest Hardware Association are not tax deductible as a charitable contribution. They may, however, be deductible as an ordinary and necessary business expense.

Your annual investment includes membership in the North American Retail Hardware Association and monthly subscriptions to NRHA's *Hardware Retailing* magazine (a \$50 value) and the MHA's *Association eHELPS* newsletter.

The annual investment in membership shall be computed on your total net sales of the past year. There may be deducted from such total, the sales obtained in such line or lines for which you have membership in another retail trade association; but sales of paints, appliances, sporting goods or other lines usually stocked by hardware retailers may not be excluded in computing your annual sales volume.